

Press Release

SEIL Mandated with the Sale of 13 Multi-Family Properties in Eastern Germany

Exclusive mandate for individual disposals as part of a unit-by-unit strategy – Sales launch planned for April 2026

(Frankfurt am Main, March 2026) – The SEIL Group has been exclusively mandated with the individual sale of 13 multi-family residential properties in Eastern Germany. The client is a German real estate group. The mandate comprises a total of 270 residential units, with property sizes ranging from 9 to 40 units and floor areas of approximately 600 to 3,000 square metres per asset.

The properties are located within the wider catchment areas of the metropolitan regions of Dresden and Leipzig, at distances of approximately 50 to 100 kilometres from each city. These locations benefit from stable regional structures, moderate entry price levels and growing demand for affordable housing in the surrounding areas of these growth centres.

The buildings predominantly date from the 1960s to the 1980s. The structural condition is heterogeneous, with certain properties requiring maintenance and modernisation. Initial yields range between 6.5 and 10.5 per cent, depending on the individual asset.

The marketing process will be carried out under a comprehensive exclusive mandate, following SEIL's established unit-by-unit disposal strategy. The objective is to position each property separately and in a target-oriented manner in order to address a broad buyer base comprising private investors, semi-professional investors and regional investment groups.

“Particularly in a selective market environment, asset-by-asset disposals regularly achieve superior results compared to portfolio transactions. Differing risk profiles, individual financing structures and local market expertise can be reflected far more precisely through individual sales,” explains Maximilian Seil, Founder of the SEIL Group.

The sales launch is scheduled for April 2026. The transactions will be executed on a staggered basis. Further details will be announced in the course of the marketing process.

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